



BENCHMARK



MAKE LEADERSHIP DECISIONS MEASURABLE

Evidence over opinion. Action over theory

What is a habit?

A habit is what someone does repeatedly, under pressure, without thinking. It's the default behaviour that shows up in decisions, meetings, conflict and execution.

What's in it for me?

- A measurable view of leadership capability across individuals or teams
- A defensible way to select and promote (less politics, fewer false positives)
- Early warning on succession risk before it becomes urgent
- Targeted development that changes behaviour (not generic coaching)

Why is this different?

- Behaviour-based: measures habits, not preferences or self-perception
- Benchmark-driven: compares leaders to proven success patterns
- Decision-grade: built for selection, succession and development
- Trackable: measures change over time

What you receive

- Executive summary
- Group insights and benchmark alignment
- Action plan and progress measures

Next step: 30-minute discovery call

Wenzel Kotze (PhD) | +27 82 416 8539 | wenzel@benchm.co.za | www.benchm.co.za